



Volleyball Canada invites applicants for....

### **Fund Development Director**

**Job Title:** Director, Fund Development

**Supervisor:** Chief Operating Officer & Chief Executive Officer

**Location:** Ottawa, ON or REMOTE

**Type of Position:** Full time

**Anticipated Start Date:** October 2025

---

### **About Volleyball Canada**

Volleyball Canada is the national sport governing body responsible for the development and promotion of volleyball in Canada, from grassroots to high performance. Our mission is to foster the growth and success of volleyball for all Canadians, and we are dedicated to excellence both on and off the court.

---

### **Position Overview**

Volleyball Canada is seeking a dynamic, detail-oriented, and passionate **Director, Fund Development** to initiate the development and execution of philanthropic strategies and initiatives aimed at driving revenue and advancing the organization's strategic priorities. Reporting to the CEO and COO, this role will focus on building a strategy and delivery framework for donor engagement, annual giving, sponsorship support, and special campaigns to grow Volleyball Canada's philanthropic footprint.

---

### **Key Responsibilities**

#### **Fundraising Strategy & Campaign Support**

- Based on organizations strategic priorities, develop a comprehensive philanthropic strategy plan to drive Volleyball Canada's fundraising and donor campaign capabilities.
- Development, planning and execution of annual giving campaigns, donor appeals, and targeted fundraising initiatives.
- Coordinate fundraising efforts around key events (e.g., national championships, international tournaments, Olympic & Paralympic campaigns).
- Create frameworks and delivery for major gift cultivation and stewardship strategies.
- Collaborate with the marketing and events teams to integrate fundraising opportunities and donor services into Volleyball Canada's events and communications.



### **Prospect Research & Grant Support**

- Identify and research prospective donors, corporate partners, and grant opportunities.
- Provide comprehensive plan around these prospective support mechanisms.

### **Assessment & Reporting**

- Provide detailed assessment of Volleyball Canada's current fundraising and philanthropic initiatives
  - Provide a strategic assessment and report including professional advice and a multi year plan on how to approach philanthropic initiatives that aligns with Volleyball Canada's overall strategic plan.
- 

### **Qualifications**

- Post-secondary education in fundraising, communications, business, nonprofit management, or related field.
- Designation in Fundraising is considered an asset (CFRE)
- Extensive experience in fundraising, donor relations, or nonprofit development (experience in sport organizations is an asset).
- Strong organizational skills with attention to detail and ability to manage multiple projects.
- Excellent verbal and written communication skills.
- Excellent report writing skills
- Proficiency in Microsoft Office Suite and digital tools (e.g., Mailchimp, Canva, social media platforms).
- A passion for sport, community engagement, and philanthropy.
- Bilingualism (English/French) is considered an asset.

### **Term**

This is a Full-time position.

### **Compensation**

The salary band for this position is 75-105K based on experience and qualification.

### **Application Deadline**

**Friday September 12<sup>th</sup> 2025 at 11:59pm**

Please send a cover letter, a resume and three (3) references **by e-mail only**, to:  
Thalia Hanniman- Human Resources Lead – Volleyball Canada – [thanniman@volleyball.ca](mailto:thanniman@volleyball.ca)

We thank all applicants, however, only those candidates selected for an interview will be contacted.